

Seasons at Five Rivers



























Discovering the Treasures of Five Rivers



June 4, 2021 was a special day at Five Rivers. The Center opened after a 14-month long pandemic induced closure just as we were preparing for a new fiscal year with renewed enthusiasm for environmental education at Five Rivers and hopes for a return to normalcy.

True enough, the pandemic is still hanging over us, but it has not dampened our spirits, erased our accomplishments, nor stopped our Friends educators from providing outdoor environmental education. Despite this, we have continued teaching children and adults about nature using the 450 plus acre outdoor classroom at Five Rivers.

The pandemic also did something unexpected; it enhanced our Connection to Nature and our appreciation of the outdoors. This renewed connection to nature came about as we approached our 50-year anniversary of the Friends organization and its partnership with the Department of Environmental Conservation.

More people throughout the Capital District have come to realize just what a treasure Five Rivers is as a place to go for peace of mind in a world of heightened

anxiety and to expand their knowledge about its history, and its importance to the community.

Individuals, families, friends and schoolchildren from throughout the region have been able to visit Five Rivers for 50 years due to the commitment to open space and protected habitats by many local, state and federal leaders and so many of you as supporters.

During this year of celebrating our 50-year anniversary with the DEC, we need to increase the public's awareness of the important role that the Friends of Five Rivers plays to support environmental education at Five Rivers, enhance the visitors experience and promote the interests of the Center.

This year is especially important for us to remind others of who we are, the work we do, and how much we need their support to continue this journey for another 50 years. Encourage friends, family, and co-workers to visit our website at www.FriendsofFiveRivers.org to learn more about the Five Rivers history.

For those of you who have been with us for a long time, thank you for being a Friend. We could not do what we do without you. For new members and supporters, welcome!

Your contributions show just how much you care about the mission. If you prefer to remain anonymous, we respect your wishes and for everyone else, we are glad to be able to list you as a supporter in this report.

We need you, as well as new Friends, to keep the spirit alive so environmental education at Five Rivers will thrive for another 50 years.

> - Randy Coburn **Board President**

2020-2021 Fiscal Year Saw Revenues Outpacing Expenses

The Friends' Financial Reports, including the IRS 2020 Return (Form 990) and the NYS Annual Financial Report for Charitable Organizations (CHAR500), prepared by an independent accountant, are available to the public. Following is a summary of the Friends' financial performance fiscal year ending June 30, 2021.

OVERALL PICTURE

Operational revenue and spending decreased in the current year with revenue outpacing expenses by \$18,010. Overall, total revenue as reported in the IRS 990 decreased from the prior year by \$21,873 to \$181,114, while total spending decreased by \$37,061 to \$163,104.

BREAKDOWN OF OPERATING REVENUE

The largest sources of operating revenue came from government grants of \$89,329 (49%).1 It was followed by non-government grants and contributions (including fundraising) of \$57,100 (32%), membership dues of \$25,059 (14%), program fees of \$5,828 (3%) and bookstore sales and other ancillary sources of \$3,798 (2%).2

BREAKDOWN OF SPENDING

Program expenses of \$100,678 accounting for 62% of total spending, was the largest area of spending and a \$65,353 decrease from the prior year. Fundraising expenses at 21% accounted for the second largest area of spending at \$34,899, an increase over the 9% and 1% spent on fund raising in two prior years. Management and administration of \$27,527 accounted for the remaining spending at 17 percent.3

END OF YEAR ACCOUNT BALANCES

Cash account balances on June 30, 2021 totaled \$215,816 compared to \$250,245 at the beginning of the year. Of the total assets, \$112,245 was restricted to a specific purpose either by the donor or by Board action and \$168,199 was unrestricted. Total net assets for the year increased to \$280,444 from \$259,531 in prior year.4

> - Reid Prinzo Board Treasurer

1 - It should be noted that revenues this fiscal year include an \$11,953 Payroll Protection Program Loan from the Small Business Administration (SBA) and a \$23,328 Employee Retention Credit (ERC) on payroll taxes. An application for forgiveness of the PPP Loan was submitted and the loan was forgiven on March 5, 2021. The proceeds are therefore recognized as revenue for the FYE June 30, 2021.

The Employee Retention Credit is a refundable tax credit against the employer's share of certain payroll taxes. The tax credit is 50% of the first \$10,000 in qualified wages per employee between March 12, 2020 and January 1, 2021 and 70% in the first three quarters of 2021. A claim for these credits has been submitted for two quarters occurring during the 2020-21 fiscal year. Although the credits have not yet been received, they are recognized as revenues in the FYE June 30.2021.

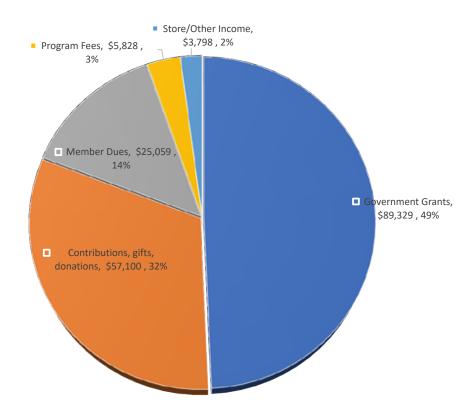
- 2 Program fees declined significantly during fiscal year 2020-21 due to the COVID-19 pandemic. In fiscal year 2019-2020, program fees were \$18,114.
- 3 Important accounting changes have been made in the way that spending is allocated among the functional categories of program, management and administration and fundraising. In the past, almost all salaries were allocated to program expenses. While this was an acceptable method of allocation based on the notion that all staff, whether program staff or administrative staff, were ultimately working to provide program services, a more illuminating method is to recognize that a significant amount of time is, and must be, devoted to fundraising and organization management.

In fiscal year 19-20, a Development Director position was created, and the salary was allocated to fundraising. For fiscal year 20-21, the Development Director salary expense was allocated primarily to fundraising and a portion to management and administration. In addition, in past financial reports, the value of office space provided to Friends of Five Rivers by the Department of Environmental Conservation was not indicated in the Statements of Revenue (Part VIII) or Functional Expenses (Part IX) of the Form 990. This year, the value of \$16,640 was recognized as a contribution to revenues in Part VIII (line 1f) and an occupancy expense in Part IX (line 16). While the recognition of these figures in both revenues and expenses nets out to zero, and therefore has no material effect on the net income from operations, the expense is allocated between Program Services (\$5,540), Management and Administration (\$5,540) and Fundraising (\$5,560). By making these accounting changes, management and administration expenses, as a percentage of total spending, appears to have increased significantly from past years. However, absent the accounting changes described above, management and administration as a percentage of total spending would have only been six percent (6%) and lower than prior fiscal years.

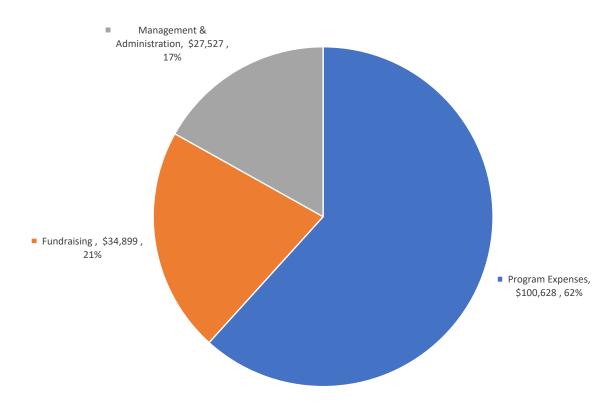
4 - The net assets for fiscal year 2020-21 accounts for a \$10,857 Payroll Protection Program Loan (PPP) from the Small Business Administration (SBA). An application for forgiveness of this loan has been submitted. However, since it was not forgiven during fiscal year 2020-21, it shows up as a liability on the balance

Treasurer's Report

BREAKDOWN OF REVENUE



BREAKDOWN OF EXPENSES



Outdoor Education Snapshots-













all photos by Nancy Conway

Educational Programming Report

Pivoting to Create New Education Programs

Friends' flagship program, the Guided School Program, was moored due to remote learning this past year. Most schools were meeting in person so sporadically that a field trip was out of the guestion. This break from the norm provided time for Friends' educational staff to develop new programming, a silver lining for long time educators like Nancy Payne and myself.

Friends' staff collaborated to research, create, and deliver nine new Family Field Trip lessons, five new Talk and Trek Continuing Education series, two new Map and Compass series, a new Spring Family Fun, and a plethora of new individual programs including Snow Snakes, Mapling at Home, and Membership Walks. Above masks, eyes crinkled with delight as new discoveries were made and shared... at a safe distance.

In a year when gathering was discouraged, Friends came together and grabbed ahold of a lifeline made of dirt and trees and wind and bird songs and camaraderie. May we continue to hold tight to this lifeline long after the Guided School Program and our "normal" lives take sail once more.

Be well Friends.

Sincerely,

- Nancy A. Conway Director of Educational Programs

The goal of the Guided School Program is to give children the opportunity to build a personal connection with nature by seeing, hearing, touching, smelling, and sometimes tasting the world around them. These hands on experiences hopefully spark curiosity that begins a lifelong desire to explore more, to learn more, and to care more about what happens in the environment.

> Children will remember... 10% of what they hear 50% of what they see

30% of what they read 90% of what they do

2020-2021 EDUCATIONAL PROGRAMMING HIGHLIGHTS

Safety protocols including mask wearing, social distancing, and reduced group sizes were adhered to for all programming. Small groups increased the number of sessions offered to accommodate all who wished to take part. Registrants' adherence to these protocols resulted in zero health issues.

Pre and post materials for all eleven Guided School Program lessons were updated through collaborative efforts between Friends and DEC staff. These activity and resource updates will help teachers prepare students for successful visits and extend learning once back in the classroom.

Family Fun Programming was expanded to run during the prime Guided School Program months of September, October, and May. A total of 66 registration slots were filled by families of preschool aged children. Each month's theme was explored through story circles, crafts, the handling of natural materials, and trail walks that began with a resounding "It's a beautiful day!"

Talk and Trek Continuing Education series' topics ran the gamut from Winter Tree Identification by Buds and Scars to Pollinators to The History of the Land. These three-to-five-week sessions brought 44 adults to Five Rivers to learn in a cooperative, collaborative group setting.

Family Field Trips provided much needed time away from screens for 39 school-aged children and their 16 adult partners. Whether creating terrariums, building snow people birdfeeders, or netting fish from a pond, these hands-on, outdoor sessions encouraged authentic learning through play.

Mapling at Home brought 34 participants to Five Rivers to learn how to identify a sugar maple, drill a hole, tap a spile, and set up a small evaporator system at home. A step-by-step booklet along with a maple lollipop sent young and old home inspired to become maple sugar farmers.

Educational Programming Report

Pivoting to Create New Programs continued

Five Rivers version of the traditional Haudenosaunee Snow Snake creation and game brought all ages out to play in February. Though only one official winner, 16 participants left with tree cookie medals and decorated snakes to be proud of. Wish you had been there? Join us this year! There is still time to create a Snow Snake for this year's race on February 24th.

The Five Rivers 5R event brought many enthusiastic people to Five Rivers in search of five wildlife viewing platforms containing text and images of surrounding land use from the 1930s through today. Congratulations to all those who participated and earned their 5R title!

PROGRAM NEEDS

YOU! No resume needed. If you or someone you know enjoys the outdoors and would like to share your enthusiasm with children, please contact Friends Education Director, Nancy Conway, at gsp5rivers@ outlook.com. Not interested in guiding? We still would like to see YOU. Register for a program today!

PROGRAM FEEDBACK

"Talk and Trek: Tree Identification by Leaf Morphology was "hands on" and the instructor was full of useful, interesting information. Rarely has 1 ½ hours flown so quickly. I loved the program. Very satisfied with the level of information included in the 3 sessions." - Participant, 3 week Talk and Trek series

"The course is never long enough, either during each individual lesson or in the session itself. I could have easily gone a few more hours, or many more weeks." The instructor's "enthusiasm is infectious and just made the course incredible fun as well!" - Participant, 5 week Talk and Trek series

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"The instructor was well versed and allowed plenty of opportunity for questions. It was nice to come away with resources for further involvement in both the Center and the topic." - Participant, Mapling at Home

"I assumed that my granddaughter would have the benefit of learning some cool, age-appropriate stuff about the flora and fauna of Five Rivers when we signed up for this wonderful program. I had no idea she would also have the enormous gift of her nature journey being led by two such kind, joyful, enthusiastic, and sweet human beings. Thank you so much from both of us (and Grandma, Mom and Dad) for the fun and learning." - Grandfather, Family Fun

"For this age group, I feel the lesson is "just right". Discovering that food can actually come from inside a tree, not just fruit on the branches, was amazing to them! Getting to taste it (the sap and syrup) made it even more amazing! The program will be the precursor to our healthy eating unit, learning about food and where it comes from. Thank you for your time and enthusiasm!" - Preschool Teacher, Marvelous Maples

The third grade students most connected with "the tree quilt – using their bodies to connect with the information they were learning about sap production and movement. We are a remote/hybrid class this year... wonderful experience!" - Third Grade Teacher, Advanced Maples

"They (the students) loved the movement games (brumate, migrate, hibernate) because they held their interest. These will be used for nature walks on our campus." - Combined Classroom 1st – 3rd Grade Teacher, Animal Signs

Educational Programming Report

Family Fun Programs Active Year-Round

The Family Fun (FF) programs are written for children and their adult companions. Winter, spring and fall sessions are for preschoolers. In the past, the programs had an indoor component.

The summer session is for 2 to 8-year-old children and their adults, and is conducted entirely outdoors.

Whenever there were DEC and Friends interns on site, they were at trainings, and where possible, involved in assisting and leading the programs.

Participants include member and non-member families. It was noted this year, a good number of nonmember families have become members. Some of the adults of these families helped at events, including the Bird Seed Sale and Fall Festival.

SUMMER FAMILY FUN - July /August 2020

This ran for three weeks on Tuesday through Friday (two weeks in July and one week in August).

This Covid year, the registration was limited to nine families per week, with three families per naturalist. Each family attended for one week. Participants: 25 families - 30 adults; 37 children.

FALL FAMILY FUN - September through December 2020

Being a Covid year, all indoor portions of the program were eliminated.

Most families signed up for multiple months. The program ran six days per month. Each family attended three sessions per month. Participants: 15 families - 18 adults; 20 children.

WINTER FAMILY FUN - January/February 2021

The program ran six days per month.

Each session ran for one hour. Each family attended three sessions per month. Families were given take home projects. An obstacle course was introduced. This new activity has been and will be used at consequent programming. Participants: 13 families - 13 adults; 14 children.

WINTER FAMILY FUN - March 2021

All Family Fun participating families were merged into the already established Maple Sugaring program.

SPRING FAMILY FUN - May 2021

Water Activities (new program!). This program ran six days. Each family attended three sessions. Participants: 13 families - 15 adults: 17 children.

Thank you for the opportunity to share this years' recap.

- Nancy Payne Environmental Educator



Events & Activities -













Increasing Awareness to Drive Membership

This past year was one of transition. We said goodbye to our talented Development Director, Carolyn Dunn, after being with the Friends staff for two years. Carolyn helped bring us up to speed with the new database system, ran several successful direct appeal campaigns, and helped the Education Department pivot with programs during when the pandemic hit. We thank her for her tireless and dedicated efforts. The Board of Directors worked in unison to carry on the duties of the Development Department until a new person was hired at the end of 2021.

The work to raise awareness of the Friends group and programs offered remains at the forefront, with the goal to increase membership as we move into 2022. Many people



enjoyed the solace that Five Rivers offered over the past two pandemic years. Unfortunately though, Friends has seen a slight decline in membership.

Friends of Five Rivers supports and provides programs and activities at Five Rivers through a unique partnership with the NYS Department of Environmental Conservation (NYSDEC), which owns and operates the facility. Many of the services offered at Five Rivers would not be possible without Friends of Five Rivers.

Membership provides an opportunity for those who love Five Rivers to advocate for and contribute to programs and activities that supplement those provided by the NYSDEC. As a "Friend" of Five Rivers, members join the collective voice of a community that recognizes the importance of this local-area environmental treasure and its contributions to our quality of life. The strength of that voice is critical to an organization that relies on membership, donations, and grants to support its mission.

Will you help us to increase membership? If every current member (418) could bring in one person/family, just imagine all Friends of Five Rivers can do to further enhance what we offer to the community.



No doubt that the last two years have been challenging for many on multiple levels. The pandemic separated us and caused various degrees of individualized anxiety. However, as one Board member shared, it was the connection to the outdoors, specifically through Five Rivers, that saved her. It is with this in mind that we apply "Connection through Nature" as our 2022 theme to carry us into our 50th Anniversary year. We honor past endeavers of numerous Friends who connected us to where we are now... and we look to celebrating our ongoing connection with nature as we recommit to supporting environmental education and land preservation.



Bookstore & Gift Shop

Friends Bookstore Infused with New Spirit

Thanks to the volunteer efforts of Laurie Keefe, who stepped up to coordinate the purchasing, organizing, inventorying, and marketing efforts of the Friends of Five Rivers Bookstore & Gift Shop, interest and merchandise sales increased last year. The general public has enjoyed some different products in new, attractive displays. Laurie has done an outstanding job at sourcing local companies to have these items produced with reasonable pricing.

Additionally, Laurie coordinated efforts to take the Friends of Five Rivers Bookstore & Gift Shop to the outdoor Delmar Farmer's Market over the summer of 2021, where there was an overwhelming positive response and sales. Not only did more items sell, but overall awareness was raised about the Five Rivers Environmental Education Center as a whole, along with a few new memberships! Also, over the holidays, a merchandise special sale was held, which was heavily promoted and well received. Laurie has also re-introduced upgraded and redesigned gift cards.

If you haven't had the opportunity to stop by the Visitor Center recently, it's worth the time to pop in to not only view the interesting and educational displays, while visiting Argo our resident barred owl, but also to browse the merchandise available at the Friends of Five Rivers Bookstore & Gift Shop. One of our Friends Volunteer Greeters, coordinated by Board Vice President Andrea Ricard, will be there with a warm smile to welcome you!





Volunteer Appreciation

We truly could not function without our core of dedicated volunteers. From Visitor Center greeters to special event assistants to educational instructors... THANK YOU!

We are always in need of more helping hands, especially as events and activities will be picking up again in the coming year. If you are interested in volunteering with Friends, please contact development@friendsoffiverivers.org or visit our website under the "Get Involved" section. Volunteers can set their own schedule and the payoff is very rewarding.



In Remembrance...



Geraldine Oakley (1932-2022) was an early Friends pioneer and first paid administrator for the Guided School Program, where she led students to wade in streams, net insects, fish, and obtain an up-close view of nature.

According to Craig Thompson, former DEC Director at Five Rivers, Gerry's many interests, talents, and technical acumen added much to the work environment.

"Her exuberant interest in local natural history helped maintain the rigor and scholarship of our program offerings and elevated our work ethic. You could never out-work her," said Craig, adding, "Hers was the golden era at the shop, and those us who go back that far are lucky to have had the privilege of knowing her, working with her and riding the coattails of her outstanding contribution to the profession."

In Appreciation...



shoto by Nancy Conway

Mike Medvesky, our very own Friends of Five Rivers Guided School Program (GSP) volunteer instructor, was honored with one of the NYSDEC's Inaugural Stewardship Appreciation Awards last April. In his 10 years of volunteering, Mike has led 264 lessons and reached nearly 4,000 students and chaperones. Mike is standing in the back row amongst his fellow GSP volunteer instructors. Front row left to right: Norine Vancans, Allen Lindsay, Andera Ricard, Wini Eisan, Barbara Eames. Back row left to right: Bonnie Smith, Ellen Kanuck, and Mike Medvesky.



Leave a Lasting Gift... **BECOME A LEGACY MEMBER**

Membership within the Legacy Society provides the opportunity to support environmental education for generations to come.

Your legacy gift to Friends of Five Rivers is part of your long-term plan for personal assets. Some gifts that may be received are retirement accounts, stocks and bonds, a bequest within your will, beneficiary designation of a life insurance policy, charitable trust, and more.

Your gift provides long-term sustainability for Friends of Five Rivers and its numerous educational programs and activities. You may elect to support the "Friends Endowment Fund" or choose to designate your gift for a particular program or for general operating support.

To make your legacy gift we suggest you contact your financial advisor or attorney on options that best fit your estate planning. Then reach out to Friends of Five Rivers to hear how your gift will make a significant impact. We would then like to recognize you as a Legacy Society member, where you will receive special recognition, as well as exclusive updates and invitations to private events. However, we will respect all requests for anonymity.

Please reach out if you have any questions about your legacy society membership.

To discuss how your donation will benefit the Friends of Five Rivers, please contact us at (518) 475-0295 or by email to Development@FriendsofFiveRivers.org.

Friends of Five Rivers is a 501(c) 3 tax-exempt public charity. Tax ID: 23-7309978.



Below are the generous donations received by Friends of Five Rivers during our fiscal year July 2020 through June 2021. Thank you to each of you for your ongoing support.

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Abbott, Judith Ackner, William Adlerman, Catherine Agneta, Catherine Albano, Diane

Andersen, Deborah and David

Anderson, Charlotte Anderson, Ellen Anderson, Gary Anson, Lynn Architzel. Reba

Armentano, Patricia and Anthony

Arthur, Frances Atwood, Joseph Austin, Brad Avitabile, Judith Axley, Melissa

- B -

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de Paz, Albert and Joan DeCamp, Patricia

Delehanty, Wendy and John

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Dwyer, Kevin and Brenda

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Eames, Barbara and Fred Eckhaus, Barbara and Larry

Eden, Ellen

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Kennedy-Raqule, Maureen Kennedy, Honor Marie Kennedy, Martha and Donald

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Kirk, Nicole Kistler, Ann Kistler, Tam Klein, Kenneth Knight, John Knoll, Bruce Knox, Ralph

Koch Pfeiffer Family

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Messina. Ellen and Joe Messina, Janet and Sam

Metcalf. Peter

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The mission of Friends of Five Rivers is to support environmental education at Five Rivers Environmental Education Center, as well as to enhance the experience of visitors to Five Rivers and to promote the interests of the Center.

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"We had a blast today! Our granddaughter is being home schooled following a nature-based curriculum and the Snow Snake event covered so many areas of instruction and personal growth. You and "the other Nancy" were great facilitators. Thank you!"

- Grandparent of family with three generations of participants, Snow Snakes

Friends Staff

2020-2021

Nancy Conway – Educational Programs Director

Nancy Payne - Environmental Educator

Carolyn Dunn – Development Director

Isabella Browne-Lorcher – Naturalist Intern

Michael Buyaskas - Naturalist Intern

Our Own

Education Team



Nancy Conway (above) and Nancy Payne head up the Friends of Five Rivers education team. Below, Nancy Payne (blue jacket) with a Snow Snake group during the winter of 2021.





FRIENDS OF FIVE RIVERS

Supporting Environmental Education 56 Game Farm Road, Delmar, NY 12054 Phone: 518-475-0295 www.FriendsofFiveRivers.org





